The Guide at a Glance



Request your contracts using the customized AgentContract.com.

After you make your requests at AgentContract.com, wait 48 business hours. Then:

Medicare Health Benefits will send you an email regarding the contracting process.

You will receive an additional email with contracting links. Click these to move to Step #3.

After Step #2, you can immediately complete Step #3.

Using the link from Step #2, you can register your account and begin the contracting application process.

This process consists of 8 sections, including filling out your personal information, authorizing a background check, completing license and payment information, etc. Once your application is finished, you will click "Submit to Contract".

Once you submit your contract, wait up to 2 weeks. Step #4 will occur.

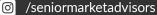


Pan American Life will process your contract over the next several days. After everything is processed, you will receive a welcome email.

This welcome email will include your unique writing number, indicating that you are ready to sell!

Continue reading the following pages for more details on the contracting process.









After you request to contract through AC.com, you will receive an email from the Medicare Health Benefits Contracting Team with further information on contracting.

Email Example

From: "AgentContract.com Contracting" contracting@seniormarketadvisors.com

We are reaching out to you in regards to your request to contract with Pan American Life.

You will receive a unique e-contracting link from contracting@seniormarketadvisors.com within 24-48 hours. Once the link is completed, you will receive a welcome email within 5-7 business days.

If you have any questions or concerns, please email contracting@seniormarketadvisors.com.

Thank you for contracting with Senior Market Advisors.

-Senior Market Advisors Contracting Team

You will also begin receiving contracting links specific to you for the carriers that you requested within 24-48 hrs. These links will be coming from a wide variety of email addresses, so please keep an eye out on your email.

Email Example From: notifications@insadminservices.com



Dear Agent.

We appreciate your interest in contracting with Pan-American Life Insurance Company Medicare Supplement. We look forward to working with you. You may click on the below link to begin the contracting process. Please call me or email my office with any questions or needs.

https://pan.admin-portal.org/agent-contract/000028D5-32858195-033E-4402-87F3-E7F63410D9D6.html

Your commission levels:

1. Health: DL11

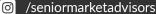
MEDICARE HEALTH BENEFITS INC

(205) 639-2773

wmcqueen@seniormarketadvisors.com

Note: The contracting link is unique to you and will be different than the link in the above example.



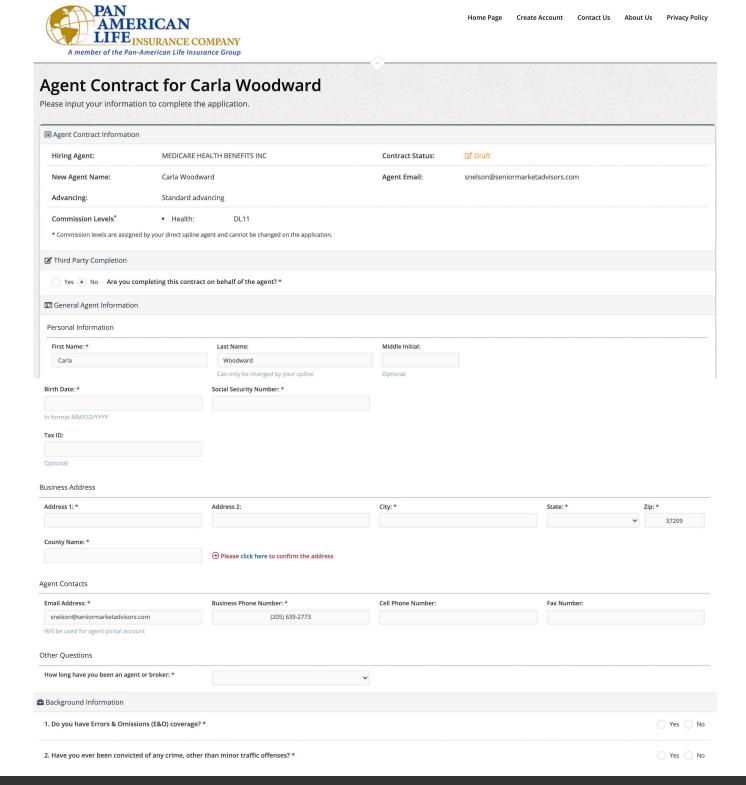




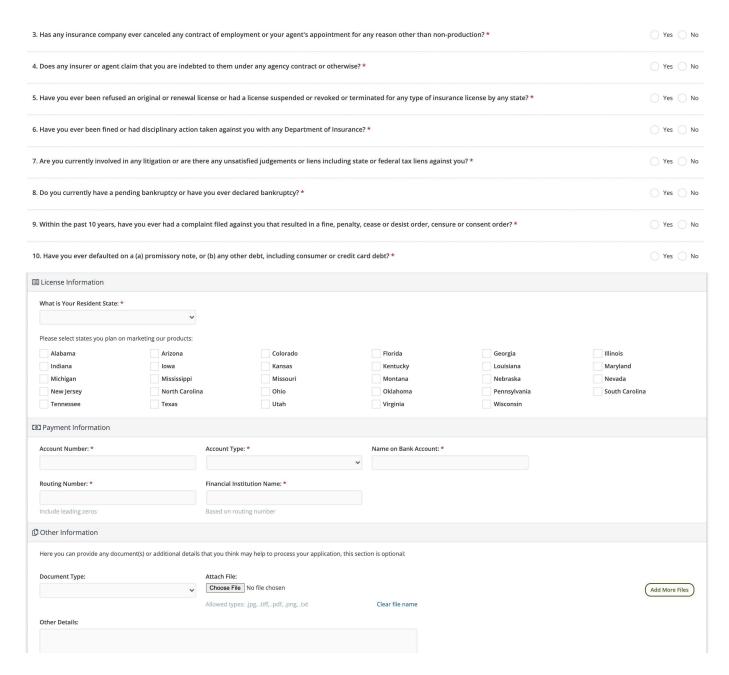
The contracting process consists of 8 sections:

- The first section, Agent Contract Information, should already be completed.
- -Complete the next 7 sections as thoroughly as possible.

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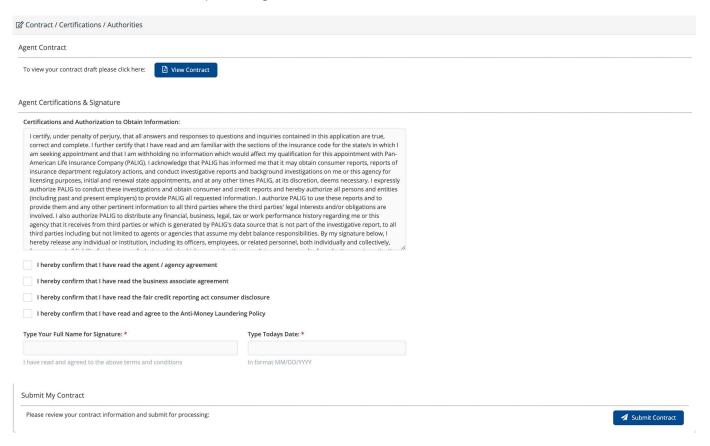




- Be sure to upload any supporting documents for "yes" responses to background questions in the Other Information section.

Review and verify that all information you have inputted is correct and continue to the Form Acceptance Section.

- Once all sections are completed, sign and date the contract. Then select Submit Contract.



Once you have submitted the contract, Pan American Life will start processing the contract. Once the contract is processed, you will receive a welcome email directly from Pan American Life, normally within 3-5 days.

The welcome email will include your unique writing number.

Once you receive your writing number, you are Ready to Sell!

Note: It can take between 1-2 weeks to become appointed depending on the time of year.

