

HOW TO CERTIFY

AHIP CERTIFICATION

Directions

EXAMPLE OF AHIP CERTIFICATION

1

The screenshot shows the AHIP Medicare Fraud, Waste and Abuse training portal. The header includes the AHIP logo and the text "Medicare Fraud, Waste and Abuse" and "Redbird Advisors". A navigation menu on the left lists "Quick Links" such as "User Guide", "AHIP Insurance Education", "AHIP Conference", and "AHIP Home". The main content area features a "Marketing Medicare Advantage + Fraud, Waste and Abuse" banner with a "Login" button. Below the banner, there are sections for "What You'll Learn" and "Get started today! Login or create an account below". The "User Login" section has fields for "Username (NPI or Email)", "Password", and "Login". The "Registration" section has a "First time visitor?" field and a "Create a New Account" button.

STEP 1:

- The first step in your certification journey is earning your AHIP certification. Go to AHIP's training portal using this link: <https://www.ahipmedicaretraining.com/ext/ahip/login.php>
 - Using the link provided you a \$50 discount on your AHIP certification.

- Select **Create a New Account**.

2

The screenshot shows the registration form, Step 1 of 3. The header includes the AHIP logo and the text "Medicare Fraud, Waste and Abuse" and "Login". The main content area features a "Confidential Information" section with the instruction "Please fill out the following required fields:". There are three input fields: "Last name*", "DOB*", and "Last 4 Digits of SSN*". Each field has a "Submit" button below it. A purple oval highlights the "Last name*", "DOB*", and "Last 4 Digits of SSN*" fields and the "Submit" button.

STEP 2:

- Follow the prompts to complete your registration:
 - Fill in your last name, date of birth, and the last 4 digits of your SSN.
 - Click **Submit**.

3

The screenshot shows the registration form, Step 2 of 3. The header includes the AHIP logo and the text "Medicare Fraud, Waste and Abuse" and "Login". The main content area features a "Confidential Information" section with the instruction "Provide some information to uniquely identify yourself for the AHIP Medicare Training System". There are three input fields: "Last name", "DOB", and "Last 4 Digits of SSN". Below these fields is the "National Producer Number" section with a "First name*" field, an "NPN" field, and a "Find my NPN" button. There are also "Continue" and "Cancel" buttons. A purple oval highlights the "First name*" field, the "NPN" field, and the "Find my NPN" button.

STEP 3:

- Under **National Producer Number**, fill in your first name and NPN.
 - If you do not know your NPN, use the **Find my NPN** button to access the NIPR website.
- Click **Continue**.

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4 Personal Information

Name

Prefix

First name*

Middle name

Last name*

Suffix

Designation

Additional information

Company name

Job title

Phone number

National Producer Number

Your NPN will be used as your username. If you do not have one your email address will be used as your username.

NPN

[Edit](#)

5 Email

This email address will be used for password recovery.

Email address*

Email preferences Disable email for all emails including notification emails
 Disable email for ONLY notification emails

Mailing Address

Provide the mailing address you can be reached at.

Address 1*

Address 2

City*

State / Territory*

Zip code*

Enter your five digit zip code

Country

Language

Indicate your preferred language for taking courses.

Language

Select your preferred language

6 Language

Indicate your preferred language for taking courses.

Language

Select your preferred language

Site Usage Agreements

Legal terms of service

I agree to the [Legal terms of service](#)

Privacy statement

I agree to the [Privacy statement](#)

STEP 4:

- Under **Personal Information**, fill out the required fields.
- Under **National Producer Number**, enter your NPN. This will be used as your username.

STEP 5:

- Under **Email**, give your email address.
 - Check either of the boxes next to **Email preferences** if you do not want to receive emails regarding updates to training courses.
- Under **Mailing Address**, fill in the required fields with your mailing information.
- Select your preferred language from the drop down menu.

STEP 6:

- Scroll down to the **Site Usage Agreements** section and check the boxes agreeing to the **Legal terms of service** and **Privacy statement**.
- Review the information you provided and click **Update profile**.

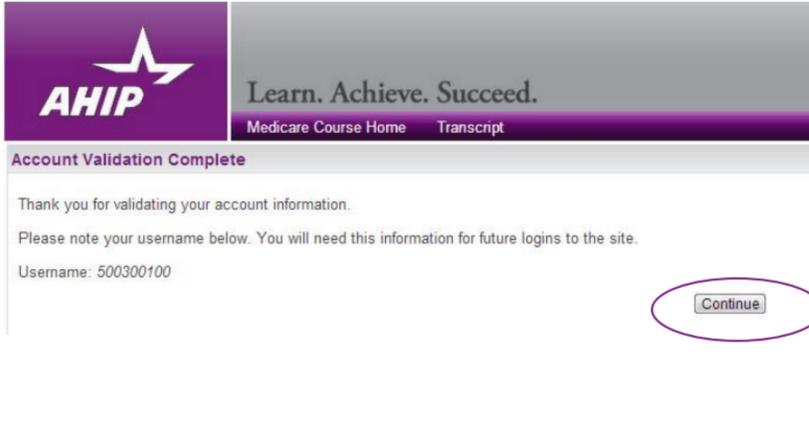
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EXAMPLE OF AHIP CERTIFICATION

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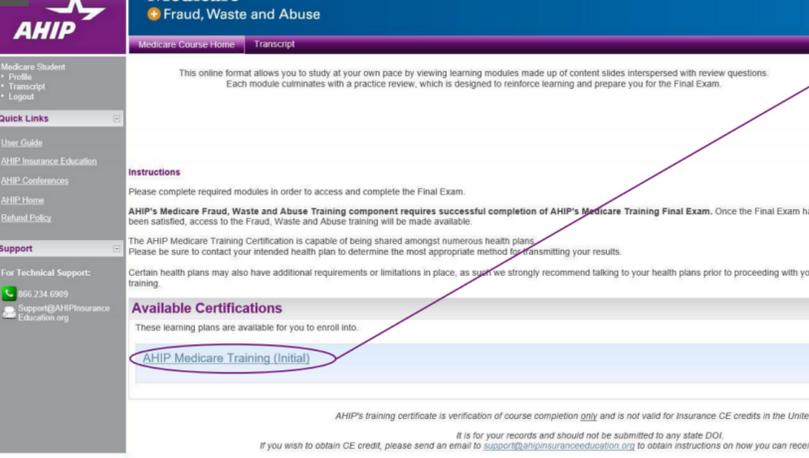


The screenshot shows the AHIP logo and the slogan "Learn. Achieve. Succeed." with navigation links for "Medicare Course Home" and "Transcript". The main heading is "Account Validation Complete". Below this, a message says "Thank you for validating your account information. Please note your username below. You will need this information for future logins to the site." The username "500300100" is displayed. A "Continue" button is circled in red.

STEP 7:

- Once your account validation is completed, you will be given your AHIP username.
- Click **Continue**.

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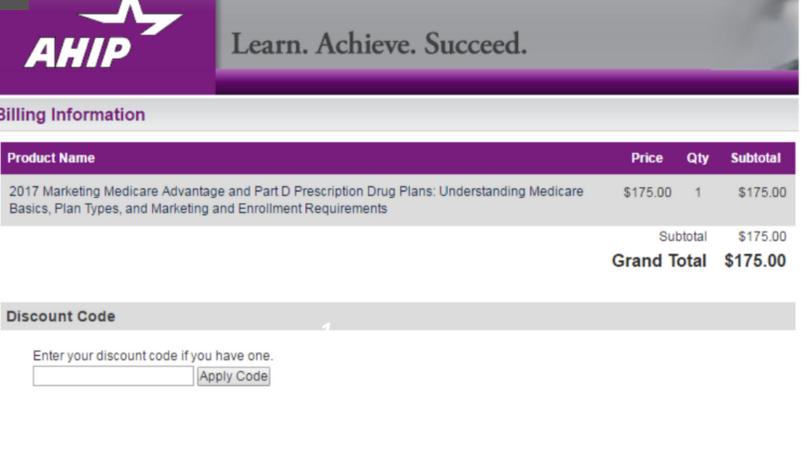


The screenshot shows the AHIP logo and the slogan "Learn. Achieve. Succeed." with navigation links for "Medicare Course Home" and "Transcript". The main heading is "Medicare Fraud, Waste and Abuse". Below this, there is a message about the online format and instructions. A section titled "Available Certifications" lists "AHIP Medicare Training (Initial)" which is circled in red.

STEP 8:

- Once you are registered, use the **Medicare Course Home** tab to return to the home page.
- Under Available Certifications, select **AHIP Medicare Training (Initial)** to pay and enroll in the training.

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The screenshot shows the AHIP logo and the slogan "Learn. Achieve. Succeed." with navigation links for "Medicare Course Home" and "Transcript". The main heading is "Billing Information". Below this, there is a table with columns for Product Name, Price, Qty, and Subtotal. The table shows a single row for "2017 Marketing Medicare Advantage and Part D Prescription Drug Plans: Understanding Medicare Basics, Plan Types, and Marketing and Enrollment Requirements" with a price of \$175.00 and a subtotal of \$175.00. The Grand Total is \$175.00. Below the table, there is a section for "Discount Code" with a text input field and an "Apply Code" button.

Product Name	Price	Qty	Subtotal
2017 Marketing Medicare Advantage and Part D Prescription Drug Plans: Understanding Medicare Basics, Plan Types, and Marketing and Enrollment Requirements	\$175.00	1	\$175.00
		Subtotal	\$175.00
		Grand Total	\$175.00

STEP 9:

- Here you will see your billing statement for the training.
 - The statement pictured shows the full price of AHIP certification. Using our link, the price will be discounted to \$125.

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Payment Information

Credit Card Type *
--Please Select--

Credit Card Number *

Expiration Date *
Month Year

Card Verification Number *
 [What is this?](#)

* Required Fields

Place Order

STEP 10:

- Scroll down to the **Billing Information** section and fill in the required fields marked with an asterisk (*).
- Further down, under the **Payment Information** section, fill in your payment details.

STEP 11:

- Once completed, you will be notified that your order has been received and be given an order number. You can also print a copy of the confirmation for your records.
- Click **Go to my courses** to begin your training.
- Using our link, the price will be discounted to \$125.
 - You can also receive this discount by accessing your AHIP training through these carrier training portals:
 - Aetna
 - BayCare
 - Allwell
 - Anthem
 - Cigna
 - Coventry
 - Cox
 - Essence
 - Humana
 - UHC
 - Wellcare

11

Medicare Course Home Transcript

ORDER CONFIRMATION

Your order has been received

Thank you for your purchase!

Your order # is: 100000191.

You will receive an order confirmation email with details of your order and a link to track its progress.

Click [here to print](#) a copy of your order confirmation.

Items ordered

Product Name	SKU	Price	Qty	Subtotal
AHIP Learning Plan (Initial)	PLN-40	\$175.00	Ordered: 1	\$175.00
			Subtotal	\$175.00
			Grand Total	\$175.00

Go to my courses.

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EXAMPLE OF AHIP CERTIFICATION

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AHIP Medicare Fraud, Waste and Abuse

Medicare Course Home Transcript

AHIP Medicare Training (Recertification)

AHIP Medicare Training (Recertification)

- 2020 - Part 1 - Overview of Medicare Program Basics: Choices, Eligibility, and Benefits
- 2020 - Part 2 - Medicare Health Plans
- 2020 - Part 3 - Medicare Part D - Prescription Drug Coverage
- 2020 - Part 4 - Marketing Medicare Advantage and Part D Plans
- 2020 - Part 5 - Enrollment Guidance Medicare Advantage and Part D Plans
- 2020 - Final Exam

AHIP Fraud, Waste & Abuse Training

- 2020 - Nondiscrimination Training
- 2020 - Medicare Fraud, Waste & Abuse
- 2020 - General Compliance

Credits

Purchase additional credits.

- Arizona (6 credit hours) - [Monitoring affidavit](#)

Certification

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AHIP Medicare Fraud, Waste and Abuse

Time Remaining 1:59:55

Medicare Course Home Course (2020 Final Exam) Transcript

Preview Final Exam

Start again

1

Marks: 1

You have decided to focus on doing in-home presentations to market the Medicare Advantage (MA) plans you represent. Before you conduct such sales presentations, what must you do?

Choose one answer:

- a. You must first contact the Medicare agency to ensure that the individual is actually a Medicare beneficiary.
- b. There is no special action that you must take. If they choose, you may go to an individual's house to provide presentations and offer assistance with enrolling in a plan.
- c. You must receive an invitation from the beneficiary and document the specific types of products the beneficiary wants to discuss prior to making an in-home presentation.
- d. A proper introduction at the door that includes a disclaimer regarding your relationship with the plan you represent is the only required action you must take, prior to entering the home.

2

Marks: 1

Ms. Gibson recently lost her employer group health and drug coverage and now she wants to enroll in a PPO that does not include drug coverage. What should you tell her about obtaining drug coverage?

Choose one answer:

- a. She can enroll in the PPO and if she decides that she wants drug coverage, she will be able to drop her PPO at any time in favor of a Medicare Advantage plan that covers drug coverage.
- b. She can enroll in the PPO and purchase drug coverage through a stand-alone Medicare Part D prescription drug plan.
- c. She can enroll in the PPO, but she will not be able to purchase a stand-alone Medicare Part D prescription drug plan.
- d. She can enroll in the PPO and purchase drug coverage through a Medigap plan.

3

Marks: 1

Which of the following statements is correct about a Medicare Savings Account (MSA) Plan?

- I. MSA may have either a partial network, full network, or no network of providers.
- II. MSA plans cover Part A and Part B benefits but not Part D prescription drug benefits.
- III. An individual who is enrolled in an MSA plan is responsible for a minimal deductible of \$500 indexed for inflation.

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AHIP Medicare Fraud, Waste and Abuse

Medicare Course Home Course (2020 Final Exam) Transcript

Final Exam

The Final Exam consists of fifty (50) randomly selected questions from all five (5) Parts of the training modules. You must achieve a ninety percent (90%) passing grade for successful completion.

- If you navigate away from the exam in the same tab/window, the system will remove the attempt and you will have to start over. If your session is still active, close the exam window before the hour mark so you are able to start a fresh attempt. (If you continue with the attempt, this will be marked as a valid exam attempt.)
- You should not open multiple tab/windows on the AHIP training site while taking the exam. Doing so will cause your attempt to remain active and automatically submit your exam after the two-hour mark.
- For ADA testing accommodations, please email support@ahipinsuranceeducation.org.
- To protect the integrity of the AHIP Medicare Exam, all exam submissions are final and cannot be released and/or redistributed.

If you are a re-certification user, it is strongly recommended that you review Parts 1-3 before taking the Final Exam as it covers all parts of the course - recommended and required.

Attempts allowed: 3

Grading method: Highest grade

Time limit: 2 hours

Summary of your previous attempts

Attempt	Completed	Marks / 50	Grade / 100	Feedback
1	Monday, July 1, 2019, 05:42 PM	45	90	You've successfully completed this exam. Please click here to return to the homepage , where you may now access the next training module.

Highest grade: 96 / 100.

Overall feedback

STEP 12:

- Go into your courses. Here you will see all of your available training courses. Using the **Course symbol key**, you can determine the status of all courses.

Course symbol key

- Locked (inaccessible)
- Available, Unstarted
- In progress
- Complete passed
- Complete failed
- Recommended

- Under **AHIP Medicare Training**, work through all modules (**Parts 1 - 5**).

STEP 13:

- Once all modules have been completed, you may begin the **2020 - Final Exam**.
- The exam contains 50 questions from all 5 training modules, which you have 2 hours to complete. You have three attempts to achieve a score of at least 90%.
- When you are finished, click **Submit all and finish**.

STEP 14:

- At the end of the exam, you will be given your score. From here you can attempt the exam again if you did not pass.
- Select the **Medicare Course Home** tab to return to the main menu.

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AHIP Medicare Training (Recertification)

- 2020 - Part 1 - Overview of Medicare Program Basics, Choices, Eligibility, and Benefits
- 2020 - Part 2 - Medicare Health Plans
- 2020 - Part 3 - Medicare Part D - Prescription Drug Coverage
- 2020 - Part 4 - Marketing Medicare Advantage and Part D Plans
- 2020 - Part 5 - Enrollment Guidance Medicare Advantage and Part D Plans
- 2020 - Final Exam

AHIP Fraud, Waste & Abuse Training

- 2020 - Nondiscrimination Training
- 2020 - Medicare Fraud, Waste, & Abuse
- 2020 - General Compliance

Credits

Purchase [additional credits](#).

Certification

- AHIP Medicare Certification

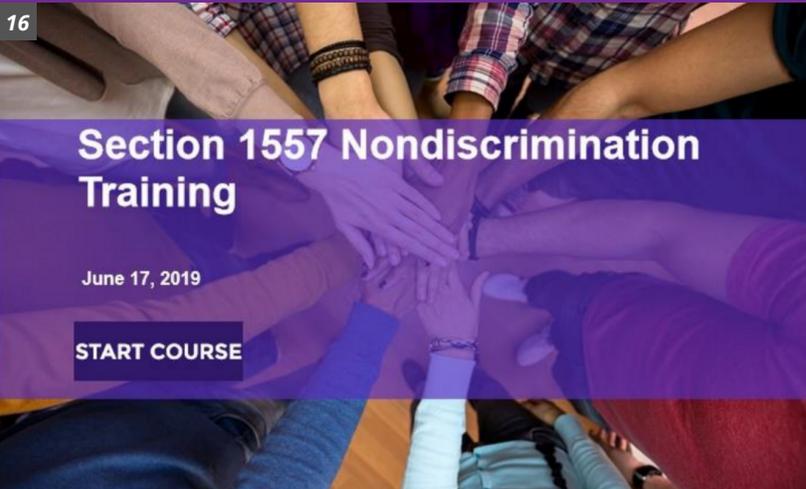
Completion Transmissions

- UnitedHealthcare transmitted 08/28/2019 (Re-transmit)
- BCBS Tennessee (Transmit)
- WellCare (1099) (Transmit)
- Cigna-HealthSpring (Transmit)
- Anthem (Transmit)
- Humana (Brokers) (Transmit)
- Aetna (Independent Broker) (Transmit)
- Gateway Health (Transmit)
- CVS Health (Transmit)

STEP 15:

- Complete the 3 training modules listed under the **AHIP Fraud, Waste & Abuse Training**.
 - 2020 - Nondiscrimination Training
 - 2020 - Medicare Fraud, Waste, & Abuse
 - 2020 - General Compliance.

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Section 1557 Nondiscrimination Training

June 17, 2019

START COURSE

STEP 16:

- Work through each of these courses, using the Prev and Next arrows to move through the slides.

17

Medicare
Fraud, Waste and Abuse

Medicare Course Home | Course (2020 Nondiscrimination Training) | Transcript

Final Exam - Attempt 2

1
Mark: 1

ACA Section 1557 rules for disability concern

Choose one answer:

- a. Policies and procedures only
- b. Physical access and communication.
- c. Communication only.
- d. Policies and procedures, physical access, and communication.

2
Mark: 1

Under ACA Section 1557, a health plan sold through a state exchange may, based on an individual's age,

Choose one answer:

- a. charge higher premiums.
- b. exclude benefits and services.
- c. deny benefits and services.
- d. limit benefits and services.

3
Mark: 1

As a result of violations of ACA Section 1557 nondiscrimination rules,

Choose one answer:

- a. a health plan may revoke an agent or broker's appointment with the health plan.
- b. agents and brokers may be fined, but health plans are not affected.
- c. an agent or broker can have her state insurance license revoked by HHS.
- d. health plans may be fined, but their agents and brokers are not affected.

STEP 17:

- At the end of each course, you will take a Final Exam, consisting of 10 questions. You will need a score of at least 70% to pass.
 - Before the exam, you will be asked if you want to apply for Continuing Education credits. If so, you will choose which states you want to apply for and complete your purchase after the exam.



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AHIP Medicare Training (Recertification)

- 2020 - Part 1 - Overview of Medicare Program Basics, Choices, Eligibility, and Benefits
- 2020 - Part 2 - Medicare Health Plans
- 2020 - Part 3 - Medicare Part D - Prescription Drug Coverage
- 2020 - Part 4 - Marketing Medicare Advantage and Part D Plans
- 2020 - Part 5 - Enrollment Guidance Medicare Advantage and Part D Plans
- 2020 - Final Exam

AHIP Fraud, Waste & Abuse Training

- 2020 - Nondiscrimination Training
- 2020 - Medicare Fraud, Waste, & Abuse
- 2020 - General Compliance

Credits

Purchase [additional credits](#).

Certification

- [AHIP Medicare Certification](#)

Completion Transmissions

- UnitedHealthcare transmitted 08/28/2019 ([Re-transmit](#))
- BCBS Tennessee ([Transmit](#))
- WellCare (1099) ([Transmit](#))
- Cigna-HealthSpring ([Transmit](#))
- Anthem ([Transmit](#))
- Humana (Brokers) ([Transmit](#))
- Aetna (Independent Broker) ([Transmit](#))
- Gateway Health ([Transmit](#))
- CVS Health ([Transmit](#))

STEP 18:

- When all questions are answered, select Submit all and finish to see your score or re-attempt the exam.
- Once your final exam is complete, you will see your **AHIP Medicare Certification**.

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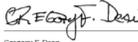
America's Health Insurance Plans

Your Name

has successfully completed the course

2020 Medicare + Fraud, Waste and Abuse Training

Completion Date: 07/08/2019
Date Generated: 03/12/2020



© Code: LQD9H0W0V

Gregory F. Deen
Vice President, Insurance Education
America's Health Insurance Plans

STEP 19:

- By clicking on the blue **AHIP Medicare Certification** link, you can save or print your certification.