

Health Policy Review: Call Blitz

May I speak to Mr/Mrs _____ please?
Hello Mr/Mrs _____

My name is _____ I am calling on behalf of HealthTN about your 2017 HealthCare Coverage.

Mr/Mrs _____, we helped you last year with your healthcare policy. Our goal is to save you money or cover some of the gaps in your existing policy. Would you have a few minutes to talk with a licensed agent to discuss your options?

It just takes a few minutes and I have an agent standing by to assist, <or> It just takes a few minutes would you be available at <time> today/tomorrow?

Directions:

Look for available agent in Talk Desk based on your list from Courtney. Once found, transfer the call to the available agent. Assign the lead to agent and set an appointment for all transfers.

Remember if you do not set an appointment...you will not get paid. Only commissionable policies will yield a bonus.